

Associated Addition

Business Address 320 Mallard Lane Mankato, MN

56001

Phone: 866-345-5861 Main: 507-345-5861 Fax: 507-345-5828

We're on the Web www.associatedfinishing.com

E-mail Quotes quotes@ associatedfinishing.com Fax Quotes Fax: 507-345-5828

> Need help with: Order pick-up Call shipping 507-385-2767

Status on an order Ryan Kapsner 507-385-2763

Jammey Harroun 507-385-2764

Quality Alan Baer 507-385-2765 or Christine Doering

507-385-2766

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September 2013

"ROCK STREET - STILL ROLLING" AFI "2"

If you hear someone from AFI talk about Rock Street, they are talking about our new location with our newest 6-stage paint system. Rock Street is the address of our new building, I am sharing a few photos that were taken on a full production day. We currently are running one shift at Rock Street, but if our customers needs increase we will hire a second shift., giving us more capacity. I was just told we are working on hiring right now.

Thank you again to all our customers for your understanding as we are going through growing pains. All of us here at Associated Finishing are privileged to have received another gift, the success that we've enjoyed having you as a customer over many years. We appreciate all of the wonderful people that have helped us on this journey as we look forward to many, many more years of service to you. We know that there are many other finishing companies out there, but the fact that you have placed your confidence and trust in our services means

more to us than you can imagine. As you look over the pictures in this article you are getting your own personal mini Rock Street tour. If you are in Mankato, please stop in and we will give you the official tour.

Parts coming out of pretreatment stage ready for masking and then paint (Below)



Parts going into wash stage (Right)



Parts out of cure oven, ready for packing (Below)



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OH WHAT FUN!!!

What does a bouncy house, bean bag tournament, bingo, good food, t-shirts, prizes, beautiful summer day and fun galore all have in common?

The AFI 2013 Picnic at Bray County Park, held on Friday, July 19th.

A great time was had by all and we want to thank our vendors for all the wonderful prizes they showered on us. We appreciate you.



Kaizen:

Japanese word meaning continuous change

Associated Finishing employees are given opportunities to submit their performed Kaizen. Employees find ways that save time and money to get parts shipped faster with good quality.

The Kaizen program has proven over and over again that AFI's lean practice and implementation is worthwhile; not only to our customers but also to AFI.

At our July all employee meeting we awarded five employees (See picture below) submitting Kaizen ideas. We thank these employees for implementing their practical ideas that work on the floor to make their jobs easier and adding savings to our customers and AFI, by keeping cost down.

Wil Flowers (back left) Larry Olfert (back right) Mary Lynn Devens (front left) Shari Small, (front center) Christine Doering (front right)



Clip & Save Clip & Save Clip & Save

New Phone System at AFI

On July 11th AFI installed a new phone system to help us serve our customers better. Now you can call direct to any AFI personnel. Below are new phone numbers. Please clip and save these for future reference. New mouse pads are being

ordered.

CLIP&SAVE

Ann Austad	507-385-2777	Purchasing/Procurement
Alan Baer	507-385-2765	Process Engineer/Quality
Shipping	507-385-2767	Shipping/Receiving
Christine Doering	507-385-2766	Sales/Marketing
Receptionist	507-385-2778	Receptionist
Jammey Harroun	507-385-2764	Operations Assistant
John Kapsner	507-385-2760	Vice President
Ryan Kapsner	507-385-2763	Operations Manager
Scott Niss	507-385-2779	Estimating/Sales
Lisa Rucker	507-385-2775	Administrative Manager
Ted Schreyer	507-385-2761	President
Shari Small	507-385-2776	Data Entry

CLIP&SAV

Behind the Scenes Look at AFI's Team (SNEAK PEEK)

This month we are featuring Kelly McCabe our Facility Manager. Kelly, thank you for allowing us to feature you as the third SNEAK PEEK employee.

When Kelly McCabe joined the AFI team back in 2007 as the Facilities Manager, little did he know that he was embarking on a journey of constant improvement that would never end. "I like the wide variety of challenges and projects to continuously and creatively change and improve in a job shop environment." says Kelly. He has certainly done his share of improvement projects.

Since Kelly's arrival in 2007 he has overseen the purchase and install of a new burn-off oven, added a new sand-blasting booth, installed several new hoist systems, re-routed and added a liquid booth to our smallest paint line, re-routed and added two new washers, a liquid booth, and a powder booth to our medium line, helped design and patent the washer for that line, upgraded to a new powder booth on our largest line, upgraded the plant computer control system, added thousands of CFM to our air make-up for improved air quality, and overseen the design and construction of our new powder facility on Rock Street. He's been one busy guy.

In addition to the improvement projects, Kelly has also overseen maintenance and been our point man to keep us on task with our environmental and regulatory agencies. He is on a first-name basis with the regulators and

works hard to keep them happy so we can do our jobs in a clean and healthy environment.

Kelly has 3 daughters and a son ranging in age from 12 to 20. They're all athletes so when Kelly isn't improving things at AFI, he's spending his free time helping his kids improve their game. There aren't too many nights in a week when at least one of his kids isn't on a court or field somewhere in the state.

When asked about vacations, Kelly says, "Any vacation is a good vacation." His bucket list does however include a trip to Ireland. Kelly would also like to meet the Pope.

We asked Kelly what would be his dream job if he wasn't working at AFI. His answer – "I am fairly confident that I could manage the Twins to the Central Division Title." Considering what he's done for us at AFI --- I'll bet he could!!

Thank you Kelly for all you do at AFI, we do appreciate your work and your jokes too!



Wedding Bells



Mandi Rauchman and Jammey Harroun were married April, 19th, 2013 in Laughlin, Nevada. Mandi and Jammey were engaged on February 14th, 2013,

Valentine's Day. We wish them all the best as they begin their married life together as man and wife.

CONGRATULATIONS — IT' A BOY

Juan and Crystal Escorza are the proud parents of a baby boy.

Evan Carlos Escorza

Born: June 4, 2013 Weight: 8 pounds - 9 ounces Length: 19 inches long



Farewell to Brian Christnagel

It is with mixed emotions that we wish Brian Christnagel farewell. Brian's last day was Friday, August 9th. We had cake with Brian and wished him well. Brian and his wife will be moving to Connecticut. They have to sell their house and have a few things to clean up here in Minnesota before they leave. You can still continue to call our shipping department number Shipping/Receiving at 507-385-2767, this is the new direct number.



